Financial Statements and Independent Auditors' Report June 30, 2018 and 2017

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# Dunagan **\*** Jack LLP

Certified Public Accountants

#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors I Live Here, I Give Here

We have audited the accompanying financial statements of I Live Here, I Give Here (a Texas nonprofit corporation), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of I Live Here, I Give Here as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

UNAGAN JACK LLA

Austin, Texas November 26, 2018

# FINANCIAL STATEMENTS

### STATEMENTS OF FINANCIAL POSITION

### June 30,

	2018		2017	
ASSETS				
Cash and cash equivalents	\$	945,800	\$	796,045
Contributions receivable		21,752		30,044
Prepaid expenses and other assets		16,760		17,625
Property and equipment		14,447		16,253
Total assets	\$	998,759	\$	859,967
LIABILITIES AND NET ASSETS				
Liabilities				
Accounts payable and accrued expenses	\$	26,351	\$	7,324
Agency liabilities		6,433		16,230
Deferred memberships		87,258		80,458
Total liabilities		120,042		104,012
Net assets				
Unrestricted				
Undesignated		579,912		469,175
Board designated operating reserve		201,470		200,088
Temporarily restricted		97,335		86,692
Permanently restricted		-		-
Total net assets		878,717		755,955
Total liabilities and net assets	\$	998,759	\$	859,967

# STATEMENT OF ACTIVITIES

## For the year ended June 30, 2018

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues				
AmplifyATX platform contributions				
and associated matches	\$ 9,322,336	\$ -	\$ -	\$ 9,322,336
Less donor designations	(9,322,336)			(9,322,336)
Net Amplify Austin	-	-	-	-
Memberships and service charges	878,169	-	-	878,169
Grants and contributions	582,345	51,150	-	633,495
In-kind media, services, & facilities	365,280	-	-	365,280
Special events	110,685	46,935	-	157,620
Other revenues	11,526			11,526
Total revenues	1,948,005	98,085	-	2,046,090
Net assets released				
from restrictions	87,442	(87,442)		
Total revenues and other support	2,035,447	10,643		2,046,090
Expenses				
Program services				
Incentive pool & prizes	528,456	-	-	528,456
In-kind media, services, & facilities	364,180	-	-	364,180
Other program service expenses	670,074	-	-	670,074
General and administrative	213,711	-	-	213,711
Fundraising	146,907			146,907
Total expenses	1,923,328			1,923,328
Change in net assets	112,119	10,643	-	122,762
Net assets, beginning of year	669,263	86,692		755,955
Net assets, end of year	\$ 781,382	\$ 97,335	\$ -	\$ 878,717

### STATEMENT OF ACTIVITIES

## For the year ended June 30, 2017

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues				
AmplifyATX platform contributions				
and associated matches	\$ 8,832,749	\$ -	\$ -	\$ 8,832,749
Less donor designations	(8,832,749)			(8,832,749)
Net Amplify Austin	-	-	-	-
Memberships and service charges	822,196	-	-	822,196
Grants and contributions	433,152	23,325	-	456,477
In-kind media, services, & facilities	380,186	-	-	380,186
Special events	117,479	53,367	-	170,846
Other revenues	7,234			7,234
Total revenues	1,760,247	76,692	-	1,836,939
Net assets released				
from restrictions	63,765	(63,765)		
Total revenues and other support	1,824,012	12,927		1,836,939
Expenses				
Program services				
In-kind media, services, & facilities	375,291	-	-	375,291
Incentive pool & prizes	366,462	-	-	366,462
Other program service expenses	555,193	-	-	555,193
General and administrative	221,919	-	-	221,919
Fundraising	99,839			99,839
Total expenses	1,618,704			1,618,704
Change in net assets	205,308	12,927	-	218,235
Net assets, beginning of year	463,955	73,765		537,720
Net assets, end of year	\$ 669,263	\$ 86,692	\$ -	\$ 755,955

### STATEMENTS OF CASH FLOWS

## For the years ended June 30,

		2018		2017	
Cash flows from operating activities:					
Change in net assets	\$	122,762	\$	218,235	
Adjustments to reconcile change in net assets					
to cash provided (used) by operating activities:					
Donations of securities		(45,036)		-	
Depreciation and amortization		11,853		18,025	
Decrease (increase) in contributions receivable		8,292		(1,962)	
Decrease (increase) in prepaid expenses and other assets		865		(3,581)	
Increase (decrease) in accounts payable and accrued expenses		19,027		(2,071)	
(Decrease) increase in agency liabilities		(9,797)		6,793	
Increase in deferred memberships		6,800		4,063	
Net cash provided by operating activities		114,766		239,502	
Cash flows from investing activities:					
Proceeds from sales of investments		45,036		-	
Purchases of property and equipment		(10,047)		(10,541)	
Net cash provided (used) by investing activities		34,989		(10,541)	
Cash flows from financing activities:					
Net increase in cash and cash equivalents		149,755		228,961	
Cash and cash equivalents at beginning of year		796,045		567,084	
Cash and cash equivalents at end of year	\$	945,800	\$	796,045	
Amounts paid during the year for:					
Income taxes	\$	-	\$	-	
Interest	\$		\$		

NOTES TO FINANCIAL STATEMENTS

#### NOTES TO FINANCIAL STATEMENTS

#### June 30, 2018 and 2017

### NOTE A - ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

#### 1. Organization and Nature of Activities

I Live Here, I Give Here (Organization) is a Texas nonprofit corporation. Its mission is to promote philanthropy in Central Texas. In 2013, the Organization launched its signature program, a 24-hour giving period known as Amplify Austin Day. Beyond Amplify Austin, which provides a year-round giving platform (AmplifyATX) for member organizations, the Organization provides a variety of unique programs all designed to engage new and emerging donors.

#### 2. Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

#### 3. Basis of Presentation

Financial statement presentation follows the guidance of the Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) 958-205, *Not-for-Profit Entities: Presentation of Financial Statements.* The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

#### 4. Cash and Cash Equivalents

The Organization's cash and cash equivalents balances comprised checking accounts, savings accounts, and money market funds.

#### 5. Property and Equipment

Property and equipment are recorded at cost, if purchased, or at fair market value, if donated. Depreciation and amortization is computed using the straight-line method over the estimated useful lives of the assets; generally five to seven years for furniture and equipment and three years for website and application development.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### June 30, 2018 and 2017

### NOTE A - ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### 6. Contributions

The Organization records contributions using the guidance of FASB ASC 958-605, *Not-for-Profit Entities: Revenue Recognition.* Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as unrestricted contributions.

During Amplify Austin Day, and throughout the year, the Organization receives contributions on behalf of its member organizations. These amounts are recorded as agency transactions and not as contributions to I Live Here, I Give Here. Amounts received, but not yet remitted to member organizations, are reflected as agency liabilities in the statements of financial position.

#### 7. <u>Revenue Recognition</u>

Memberships provide for a year of services from the Organization for the calendar year to which they relate. These amounts are recognized ratably over the year as earned. Deferred memberships comprised amounts received that had not yet been earned.

Service charges are assessed on all donations made through the AmplifyATX platform. These service charges are recognized in the period of donation receipt. No additional charges associated with those donations are passed through to members.

#### 8. <u>Functional Expenses</u>

Expenses are categorized by function in the statements of activities as either (1) program services, (2) general or administrative, or (3) fundraising expenses. Expenses that are specifically identifiable to a function are charged to that function. Expenses that are not specifically identifiable to a function are allocated based upon management's estimate of time and resources devoted to the function.

#### 9. Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2018 and 2017

#### NOTE B - TAX EXEMPT STATUS

The Organization is exempt from federal income tax under Internal Revenue Code (Code) Section 501(a) as an organization described in Section 501(c)(3). Furthermore, the Internal Revenue Service determined the Organization is not a private foundation within the meaning of Section 509(a) of the Code because it was an organization described in Sections 509(a)(1) and 170(b)(1)(A)(vi). Therefore, no provision for income taxes has been included in these financial statements.

#### NOTE C - CONTRIBUTIONS RECEIVABLE

The contributions receivable balances at June 30, 2018 and 2017 were considered fully collectible. Therefore, no allowances for uncollectible amounts are reflected in these financial statements. Due to the immaterial amounts of discounts calculated as of June 30, 2018 and 2017, no discounts to present value are reflected in these financial statements. Collection of the contributions receivable balances are expected within one year.

#### **NOTE D - PROPERTY AND EQUIPMENT**

Property and equipment comprised the following at June 30,

	2018		2017	
Website and application development	\$	79,085	\$	71,935
Computer equipment		6,425		3,528
		85,510		75,463
Less accumulated depreciation and amortization		(71,063)		(59,210)
Property and equipment	\$	14,447	\$	16,253

Depreciation and amortization expense totaled \$11,853 and \$18,025 for the years ended June 30, 2018 and 2017, respectively.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2018 and 2017

#### NOTE E - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets comprised balances restricted for the following purposes and periods at June 30,

	2018		2017	
Annual Business Member sponsorships	\$	47,950	\$	23,325
The Big Give sponsorships		35,400		43,450
See Jane Give!® sponsorships		7,615		6,192
Give Back Jack® sponsorships		3,920		3,725
Board internship program		2,450		-
For use in subsequent periods		-		10,000
Temporarily restricted net assets	\$	97,335	\$	86,692

#### NOTE F - DONATED ADVERTISING, SERVICES, AND FACILITIES

The Organization was the recipient of very generous in-kind contributions of advertising, which helped make its Amplify Austin Days huge successes, as well as certain services and facilities. The Organization estimates the fair values of donated advertising were approximately \$354,000 and \$362,000 during the years ended June 30, 2018 and 2017, respectively. The Organization estimates the fair values of donated services and facilities were approximately \$11,000 and \$18,000 during the years ended June 30, 2018 and 2017, respectively.

### NOTE G - CONCENTRATION

All of a depositor's accounts at an insured depository institution, including all noninterest-bearing transaction accounts, are insured by the FDIC up to the standard maximum deposit insurance amount (\$250,000). The Organization's uninsured cash balances totaled approximately \$433,000 and \$557,000 at June 30, 2018 and 2017, respectively.

### NOTE H - SUBSEQUENT EVENTS

Subsequent events have been evaluated through November 26, 2018 the date the financial statements were available to be issued.